

# The New York Energy Buyers Forum

Invites you to

## ***“Developing Energy Budgets for the Coming Year”***

Wednesday, September 18, 2002, **9:00** AM –11:00 AM  
(registration starts 8:30 AM; members-only briefing, 11:15 - noon)

Planning energy budgets when pricing is volatile or inconsistent can make some managers feel more like fortunetellers. See how some commercial and institutional facility managers and their suppliers have learned to navigate this task. In this seminar, we start with an overview of basic energy costing issues, and proceed with ways to forecast energy use and pricing. Advanced techniques for controlling cost will be reviewed, such as hedging mechanisms and adjusting for weather and usage changes.



### *Our presenters include:*

- Lenny Mellusi, Director, Physical Plant, Beth Israel Medical Ctr.
  - Gary Sedoruk, VP & Gen. Mgr., Jones Lang LaSalle
  - Mark Taddeo, VP, Energy Acct. Mgt., Amerada Hess Corp.
  - Janet Garofalow, Asst. VP, Mgr. Sales & Mktg, Castle Power LLC
  - Mike McGee, Con Edison, Steam Division
  - James Helmus, Sr. Mgr, Ernst & Young, State/Local Tax Practice.
- Moderator: Jay Raphaelson, president, Energywatch, Inc. and chairman of the New York Energy Buyers Forum

**LOCATION: 780 Third Avenue (between 48<sup>th</sup> & 49<sup>th</sup> Sts.), C-2 level auditorium, New York City**

Admission: Free for NYEBF members, \$50 for non-members. Non-Members please RSVP to the Forum at (212) 419-1919 or [ted.lee@nyebf.org](mailto:ted.lee@nyebf.org) by Sept. 10. Refreshments will be served. Check out the Forum at [www.nyebf.org](http://www.nyebf.org).